



Winning with...Mortgage Finance: A Complete Home Mortgage Finance Guide

SK Kenney

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Obtaining home mortgage finance is often one of the most monumental milestones in our lives. In addition to being an incredible opportunity to fulfill your dreams, mortgage finance can be complex and expensive. Now, through winning with... mortgage finance a potential borrower has the ability to gain all of the insight necessary to successfully navigate the home mortgage process. Each segment of the process from criteria applied to each borrower that determines their loan type to the costs every borrower will pay in relationship to their new loan is covered in an easy to understand format designed to ensure better negotiation techniques. The mortgage lending process and the efforts from other individuals involved in your transaction are fully detailed so that you will better understand who receives the funds from each cost associated with your loan closing. The education you receive will provide you with invaluable information that you can apply to save hundreds or even thousands of dollars on your next home loan. Each section provides essential information you will use to assist you in choosing service providers and in negotiating for your home purchase and home lending needs. By being better informed you will be able to better negotiate your loans and save yourself hundreds or even thousands of dollars in up-front closing costs and interest payments over the life of your loan. This book covers all of the materials you will need from understanding borrower classifications, reading your credit report, negotiating the best interest rate and closing costs through loan closing. SK Kenney is a top selling career education author with a proven history writing successful adult education and real estate investment training. This is an easy to understand book that will provide all the knowledge and tools you need to obtain your real estate investment goals. Kenney is a Mortgage Professional with a proven history of success in Mortgage Banking and Brokering Management. Having achieved top 10% status for all origination`s nationwide with one of the Nation's largest Banks SK Kenney incorporates all of the knowledge, skills and understanding into teaching you how to use the same premises of lending that make her so successful in your seller finance transactions. Obtain exceptional career education from one of the Top Producers of the Nation. Kenney is a best-selling career education author and instructor with an excellent record of accomplishment of assisting individual in obtaining their career goals.

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