



Becoming a Real Estate Agent: A Comprehensive Guide on How to Become a Real Estate

Brent Driscoll

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Contemplating becoming a real estate agent? See why U.S. News gave being a real estate agent a 5.6 out of 5

If you are new to being a real estate agent or are thinking about becoming a real estate agent, this book was written to serve as your guide. A guide that will help you maneuver the real estate agent landscape. You will discover exactly what it takes to become a real estate agent. This book will help you see around every corner so you know exactly what to expect when it comes to being a real estate and to getting your real estate license. *Becoming a Real Estate Agent* will show you how to go from a rookie to a real estate agent success in your area. Will it be easy? Will it be worth it? Do you have what it takes to be a real estate agent? In *Becoming a Real Estate Agent* you can assess your current skill set to see if they align with a career in real estate. You are provided with a list of the top 10 skills required to be a real estate agent. Determine where you are at with your current skills and determine which ones need to be improved. The good news is that these skills are easily learnable and can be practiced. What you will find is that the top 10 skills are not highly technical skills. The skills that make a great real estate agent are character traits such as listening skills, being trustworthy, patient, disciplined, etc. This should encourage you (especially if you are a people's person). Discover techniques on how to jump start your real estate business Brent Driscoll walks you through the real estate essentials. He will uncover any expenses that you might have overlooked such as marketing expense, business cards, real estate signs, cameras, cell phones, printer, customer relationship software, etc. Learn why budgeting is crucial in the early years of being a real estate agent. Brent shares 5 FREE apps every real estate agent needs Would you like to know how to be a massive success as a real estate agent? Brent is going to share his secrets on how to be a big success as a real estate agent. This chapter alone is worth 100x the books selling price. A few words of caution: the advice will not work if you do not take action on them. You might not be able to embrace them all at once but go through the list and pick one or two that you can begin to master immediately. Focus on mastering and implementing these and you will be glad you became a real estate agent. The Real Estate Agent Process I told you this book will eliminate any surprises and help you see around every corner when it comes to being a real estate agent. In the book, Brent will take you through what being a real estate agent is all about. He is going to do a deep dive on how to list and sell a house. You will see exactly what that process entails. After that he will walk you through the process of what it's like to be the buyers agent. What the process will be for you when you are showing your clients houses and how to properly navigate the purchase of a house. Are you up for it? Maybe you are contemplating buying this book because you are seeking change. You are bored with your current position and each year seems to be the same as the last. Maybe you feel like you are not making enough money and are wondering if real estate can provide a larger income. *Becoming a Real Estate Agent: A Comprehensive Guide on How to Become a Real Estate Agent* will answer all these questions for you. After reading the book you will feel comfortable with your knowledge on the duties of a real estate agent. If you are contemplating making the leap you will feel comfortable with whichever way you choose.

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