



How to Book Parties at Vendor Events: Fill Your Calendar with Ease AT Your Booth (Susie Nelson's Business Builder Tips & Tools for Direct Sales Consultants and Leaders) (Volume 2)

Susie Nelson

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Continually generating leads in a direct sales or home party business is crucial for serious business builders. Working vendor events can be highly productive, or it can be a waste of time and money. In "How to Book Parties at Vendor Events," you will learn a new way to approach lead generation at your booth without giving away catalogs, running door prize drawings, or handing out business cards. Most of all - you will focus on booking parties -- right at your booth so you don't have to suffer through the frustration of follow-up calls. This is part of Susie Nelson's "Business Builder" Book series - that focuses on very focused training topics.

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