



# Proposal Writing: Effective Grantsmanship for Funding (SAGE Sourcebooks for the Human Services)

*Soraya M. Coley, Cynthia A. Scheinberg*

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The updated **Fifth Edition** of the best-selling **Proposal Writing: Effective Grantsmanship for Funding** offers a fresh, robust presentation of the basics of program design and proposal writing for community services funding. Authors Soraya M. Coley and Cynthia A. Scheinberg help readers develop the knowledge they need to understand community agencies, identify and describe community needs, identify funding sources, develop a viable program evaluation, prepare a simple line-item budget, and write a compelling need statement. The jargon-free, step-by-step presentation makes the book as useful to students in the university classroom as to first-time grant writers in the nonprofit setting.

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