



# Pilates Space. The Workbook for Inspired Entrepreneurs

*Jens Lange Nicola Conraths-Lange*

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## **Pilates Space. The Workbook for Inspired Entrepreneurs** Jens Lange Nicola Conraths-Lange

Do you dream about your very own Pilates studio? Are you tired of administrating instead of teaching? Do you need some Pilates business inspiration? Nicola Conraths-Lange, author of the groundbreaking book "Survival Skills for Pilates Teachers" and Logokinesis cofounder Jens Lange divulge the secrets of how to: \* Make \$60,000 a year by working 30 hours per week and being your own boss \* Create a successful partnership \* Leave your current employer and remain on good terms \* What to do when a teacher leaves you to open shop next door? \* Own a studio that fits your lifestyle and your budget \* How much rent can you really afford? \* Where can you save on overhead? \* Which equipment do you really need and how do you negotiate with Pilates manufactures? \* How will you price your classes and when will they be held? \* Protect your space from legal pitfalls There is more: Marketing, logos, flyers, photography, advertising advice, getting clients in the door, and keeping them for a lifetime. Our motto? Less headache, more spirit!

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